



## **Always Moving Forward**

# A&K Expands Kansas City Offices

A&K broke ground on a 13,000 square-foot office building in Kansas City, Kansas on Friday morning November 2nd. As reported in the Kansas City Business Journal, reporter Austin Alonzo wrote:

*The Salt Lake City based manufacturer, which makes railroad ties and tools, will build the new structure at 2134 S. 74th Street, next to its current office at 2131 S. 74th Street.*

*Phil Poce, A&K's chief operations officer, said the building will accommodate existing staff from the company's operations and sales offices, as well as house the operations of Iron Highway Logistics LLC, a broker for A&K. The old building will house some office staff but be repurposed primarily for training operations.*

*Poce said the expansion is the result of 30 or 40 new hires locally as part of a company-wide expansion. He said A&K still is looking to add four or five more people to its local operations.*

*A&K, which also does business in Canada and Mexico, considers Kansas City to be an operations hub. The firm maintains a manufacturing facility in the city that employs roughly 130, Poce said.*

*Kansas City is important because of its location near the center of the continent, Poce said, and it will be key in A&K's future plans.*

*"That's why we're making the investments we're making," Poce said, "No matter which way you go, it's the right one."*

Also included, will be plenty of parking for employees. This exciting project is scheduled for completion by the end of July 2013.



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## Tree Auction

For the sixth consecutive year, employees of Corporate Headquarters attended the Evergreen Christmas Tree fund raiser to benefit the Safe Harbor Domestic Violence Shelter. The event was held November 16th and included dinner, a silent auction and a live auction. As the event has grown each year, this year was it was held in the largest room in the Davis Conference Center.

This year, Cindy Merrell donated a beautiful wreath that she personally decorated. She has an amazing artistic talent and is so kind to donate her time and talent to this cause. The wreath was auctioned along with the trees and sold for an incredible \$1500.00!

A beautiful new Christmas tree was purchased for the corporate office reception area.

It was a successful event for the shelter and a wonderful start to the holiday season for all who attended.



## Holiday Shutdown

As a reminder our company wide shut-down begins December 24th. Business will resume on January 2, 2013. Happy Holidays to you and your families!



## Safety Award

During the recent Raffles Insurance Ltd. Board meeting, A&K was presented the Silver Safety Award. The recipient of this award achieved the second highest total point score for the Wholesale Operations Category.

The plaque presented for this award recognizes the outstanding safety achievements of A&K Railroad Materials. Congratulations to our employees and continued success!

## New Address?

Have you moved during the year? Is your address listed correctly on your check/check-stub? W-2's are mailed each January and many are returned or lost each year due to old or incorrect addresses. Don't take a chance of a delay receiving your W-2 or having to request a duplicate. Make sure to notify the payroll department of your new address or to make any corrections before the end of the year.



## Sales: Top performers for October 2012

**Paul Theriot** New Orleans, Louisiana  
**Kurt Maidl** Hobart, Indiana  
**Beth Wyatt** Shawnee, Kansas

Top Sales Year-to-Date  
**Jeff Long** Salt Lake City, Utah



Paul Theriot



Kurt Maidl



Beth Wyatt



Jeff Long